



CHAMBER
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100 Days to go.....

Liam Smyth,
Director – Trade Facilitation

ENVIRONMENT

- EU Membership ended 31/01/20
- Transition period (Single Market) ends 31/12/20
- EU Trade negotiations “continue”
- 100 Day until Transition ends
- Traders remain unprepared

DEAL OR NO DEAL?

- Who can you trust?
- Who's to blame
- Northern Ireland
- UK Internal Market Bill

Rhetoric,
Politics, and
Pragmatism

IT KEEPS CHANGING

- New UK Border Operating Model
- New GB/NI Border Rules
- New CDS system deployment on GB/NI border
- New GVMS / Smart Freight systems
- New Border Inspection Posts

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GB → NI → GB

Goods moving
from GB to NI

GB is in UK Customs
Territory with UK
Customs Rules

NI is in UK Customs
Territory but will
apply EU Rules on
Customs,
Regulations, SPS, VAT
State Aid etc.

Goods from GB are
treated as an import
into NI

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Moving goods from the rest of the UK to NI



Haulier/Intermediary

Generate a Goods Movement Reference (GMR) for each vehicle from within the Goods Vehicle Movement Service and populate this with unique reference details for all customs declarations:

- Import
- Safety and Security
- CTC Transit

Carrier / Location

Validate GMR

Trigger automatic arrival / complete Office of Transit function (if applicable) by sending the GMR to HMG

Independently capture the vehicle registration number / trailer registration number

HMG

Risking carried out by HMG on declarations

Status update notification sent to person in control of the goods before they arrive

Moving goods from NI to the rest of the UK

(by exception – applies to limited goods only)



Haulier/Intermediary

Where a trader has indicated that a declaration is required, you should generate a Goods Movement Reference (GMR) for your vehicle from within the Goods Vehicle Movement Service and populate this with unique reference details for all customs declarations:

- Export (containing S&S information)
- CTC Transit

Carrier / Location

Validate GMR when presented

Trigger arrival process and automated departure/complete Office of Transit function (where applicable) by sending GMR to HMG

Independently capture the vehicle registration number/trailer registration number

HMG

Receive notification that goods have departed

FREE TRADE AGREEMENTS

- Continuity Agreements
 - ✓ £125bn / 47 Countries / 74% of Trade (not EU)
 - c. £40bn / 21 Countries / 26% of Trade (not EU)
- EU27 Trade
 - £300bn / 27 Countries / 43% of UK Exports
 - £372bn / 27 countries / 51% of UK Imports

Deals Done

Deals still to do

TRADE AGREEMENTS DONE

EU Rollover Partnership Agreements, Association Agreements and other trade deals

Antigua and Barbuda	Georgia	Liechtenstein	Saint Vincent and the Grenadines
Barbados	Grenada	Morocco	South Africa
Belize	Guatemala	Mozambique	South Korea
Botswana	Honduras	Namibia	Switzerland
Chile	Iceland	Nicaragua	The Commonwealth of Dominica
Colombia	Israel	Norway	The Commonwealth of the Bahamas
Costa Rica	Jamaica	Palestinian Authority	The Dominican Republic
Ecuador	Japan	Panama	The Republic of Guyana
El Salvador	Jordan	Papua New Guinea	The Republic of Trinidad and Tobago
Eswatini	Kosovo	Peru	Tunisia
Faroe Islands	Lebanon	Saint Christopher and Nevis	
Fiji	Lesotho	Saint Lucia	

YET TO BE DONE

EU Rollover

- Algeria
- Bosnia and Herzegovina (Western Balkans)
- Ghana (Western Africa)
- Montenegro (Western Balkans)
- Serbia (Western Balkans)
- Albania (Western Balkans)
- Cameroon (Central Africa)
- Mexico
- Moldova
- Singapore
- Vietnam
- Madagascar
- Mauritius
- Seychelles
- Zimbabwe
- Canada
- Côte d'Ivoire
- Egypt
- North Macedonia (Western Balkans)
- Turkey
- Ukraine

CP-TPP

- Australia
- Brunei
- Canada
- Chile
- Japan
- Malaysia
- Mexico
- New Zealand
- Peru
- Singapore
- Vietnam

Bi-lateral

- United States of America
- Australia
- New Zealand

RED - Stalled / Low Progress

Amber - Progressing but not likely to be agreed by end Dec 2020

Green - Agreed by end Dec 2020, and approved by UK Parliament

READINESS – THE BASICS

1. What is my EORI Number?
2. Will I use staged or full EU import controls?
3. How do I set up Postponed VAT Accounting?
4. Do I need a Duty Deferment Account?
5. How many customs declarations will I need?
6. Should we develop the ability and connections to make our own declarations?
7. What are my responsibilities and what records must I keep?
8. What are the commodity codes for our goods?
9. What is the Customs Valuation for our goods?
10. What are the rules for the borders I will trade across?

READINESS – THE DETAIL

- What do you trade?
- Where do you trade?
- What will change for your business?
- What are my sales and supply contract terms?
- Will I pay duty on imports?
- Are my goods standard, controlled or excise?

WHAT COULD GO WRONG?

Low Compliance with controls in UK and EU

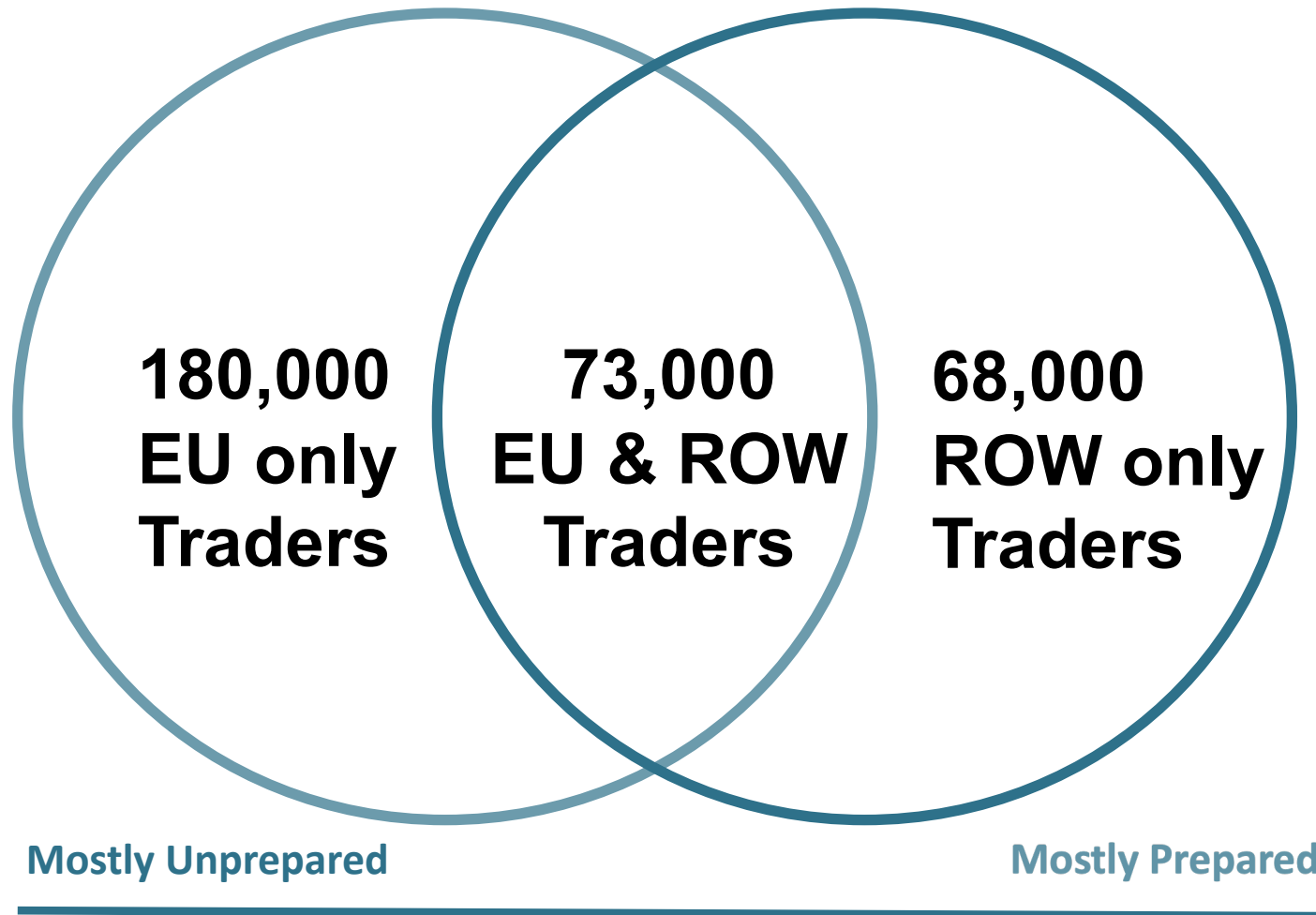
Hauliers don't have the correct paperwork

Trucks cannot get to the port to uplift / drop goods

HMG fails to deliver new systems on time

Traders fail to prepare

WHAT'S THE PROBLEM?



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YOU NEED CUSTOMS DECLARATIONS

After 31st December 2020

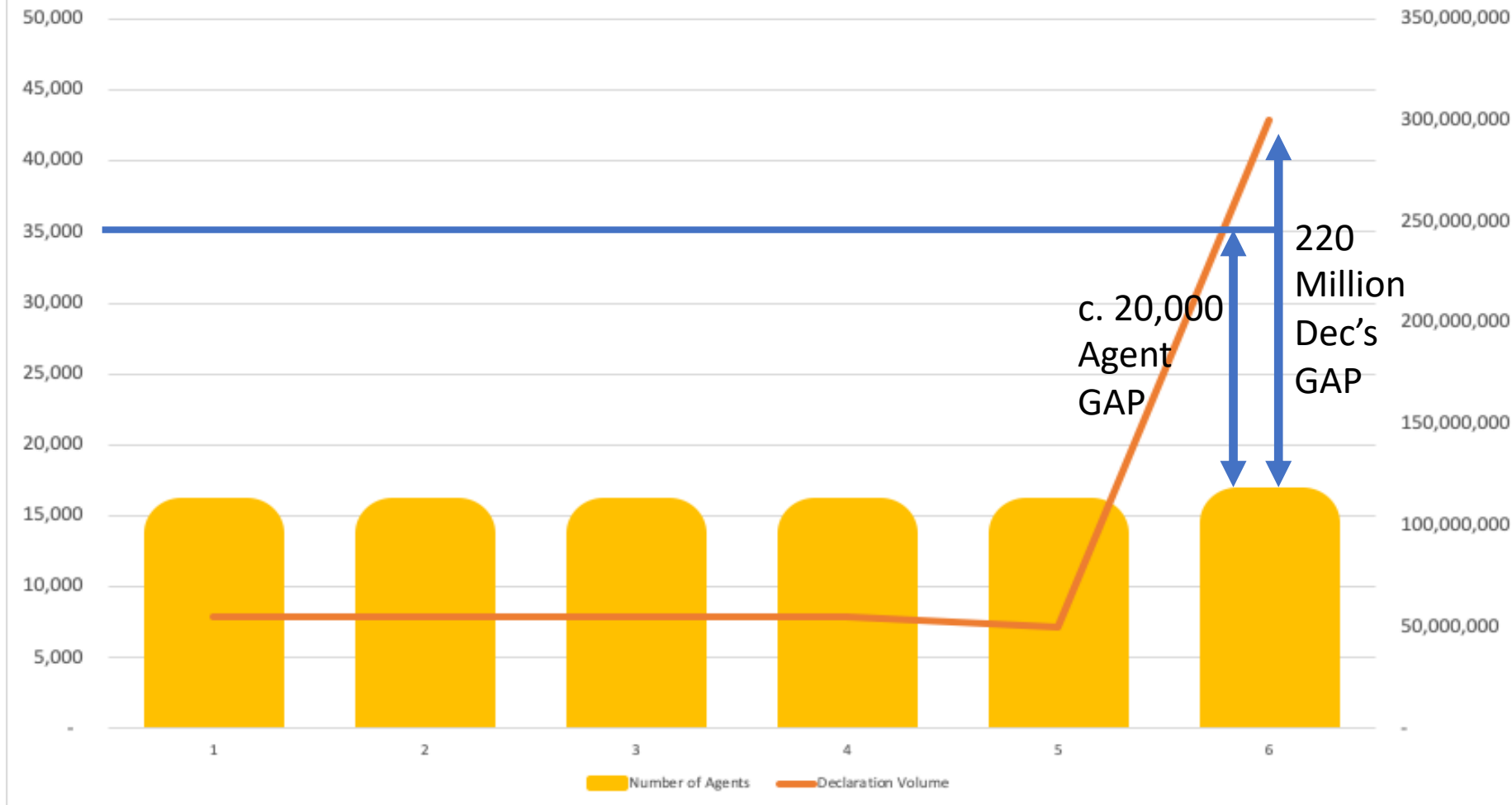
- If you import goods from countries outside the UK
- If you export goods to countries outside of the UK

Most businesses use an intermediary or customs agent to make customs declarations on behalf of their business.

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MIND THE GAP

Agents v Volumes



27/02/20
" Michael Gove,
.....confirmed
in parliament that
the RHA
estimated 50,000
new recruits
would be needed
in the next six
months."

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WHAT'S THE PROBLEM?

150,000 more traders need a customs agent / broker service
220,000,000 additional customs declarations will need to be completed
And only **100's** of new agents have been trained

We can make customs declarations for your business.

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YOU NEED CUSTOMS DECLARATIONS

- Customs declarations are complicated
- They requires specialist knowledge
- The need special software linked to HMRC and Port inventory systems
- It is a fiscal document that may result in a demand for payment of VAT and customs duty
- It's important to get them right, to avoid overpaying tax and duty, and to keep accurate records

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HOW WE CAN HELP

ChamberCustoms is the customs advisory, training and brokerage service delivered through Chambers of Commerce across the UK.

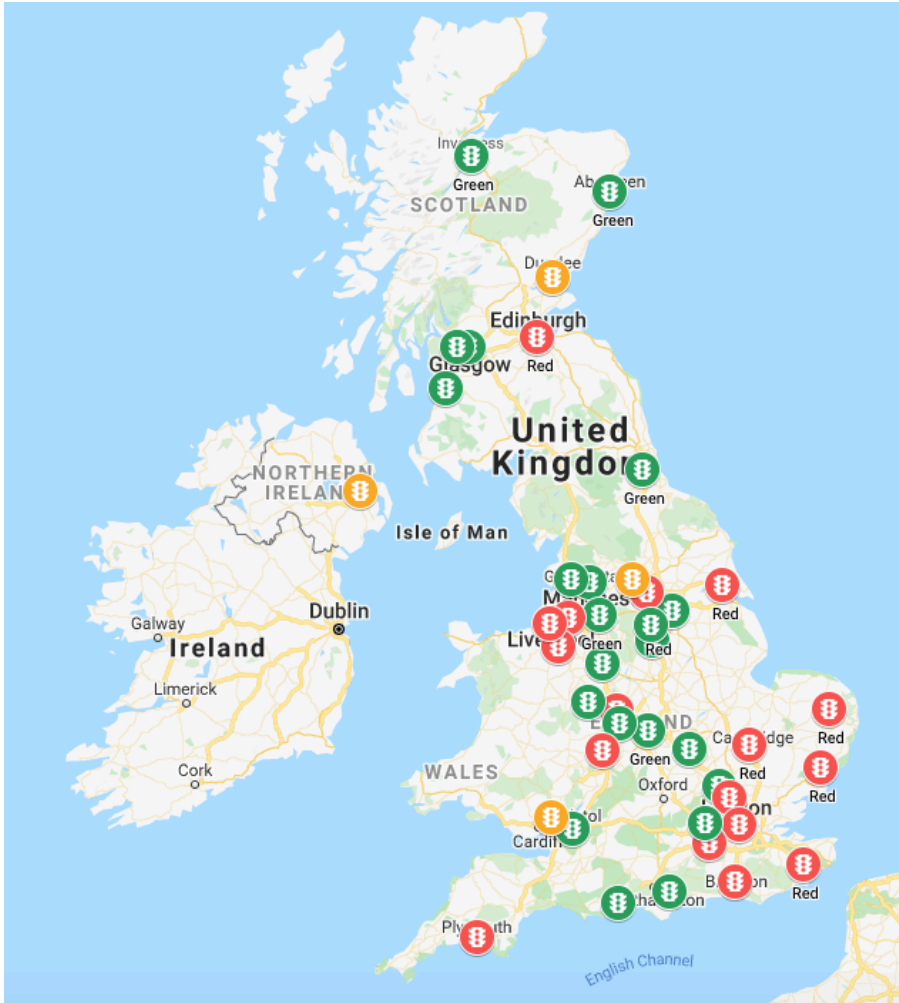
We provide customs advisory services.

We train people.

We can make your customs declarations for you.

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COVERAGE



- Offering you the opportunity to secure customs capacity now.
- Capacity will be limited, so secure it now to guarantee that your declarations will be made accurately and on time.

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WHAT DO WE OFFER?

- 200 Customs Agents – **highly trained and ready now**
- 45 UK locations – **near you, and in every nation**
- HMRC approved IT systems – **We're trusted**
- Direct customs links at every UK port - **Adaptable**
- +500k declarations capacity – **we'll deliver**
- Line by line invoicing – **clear pricing**

A compliance led service that offers peace of mind

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FINAL CHANCE TO GET READY FOR 1/1/21

- To secure declaration capacity we need to set up your ChamberCustoms account
- Answering these questions will enable us to secure capacity and to set up a credit account for you.
- The account is only 'live' once you return an electronically signed version of our Terms & Conditions

What is your companies Companies House Number	
What is your company EORI Number	
Number of Export / month	
Number of Imports/ month	
Air Imports volume	
Sea Imports volume	
Road Imports volume	
Do you have a Duty Deferment Account?	Y / N
Will you use Postponed Vat Accounting from 1/1/21?	Y / N

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GLOSSARY

EORI	An Economic Operators Registration and Identification number (EORI number) is a registration and identification number for businesses which undertake the import or export of goods, it is issued by HMRC in the UK.
Transition Period	This is the period of time agreed between the UK and the EU when the UK would have the benefits of remaining in the single market despite having left the European Community. It lasted from 31/1/20 until 31/12/20.
EU Single Market	An economic and customs area of 28 countries before 31/1/20 and 27 countries thereafter. Goods, services and people can move freely without customs controls in this defined territory.
Union Customs Code	These are the customs and fiscal rules that members of the single market abide by when moving goods into and outside of their customs territory. A UK Customs Code, referred to as the UK Border Operating Model will replace the Union Customs Code.
CHIEF	The legacy HMRC system for recording import and export declarations, Customs Handling Import Export Freight, it will soon be replaced by a new system called CDS, the Customs Declarations System.
CDS	Known as the Customs Declarations System, CDS will replace CHIEF. The CDS project was started before the EU referendum and was designed to be compliant with the Union Customs Code.
GVMS	This is a new Goods Vehicle Movement System that will give trucks heading for a port of entry or exit the green light to proceed to the port. In essence, it signals to customs authorities and carriers that the paperwork has been accepted by CDS.
Smart Freight	Smart Freight traffic management system aims to provide lorry drivers with an online portal they can use to check if they have the correct paperwork needed to enter the European Union
CFSP	Customs Freight Simplified Procedures allow the importer's representative to arrange clearance of goods via a simplified entry, which is later finalised with a supplementary declaration.
Customs Declaration	A customs declaration is an official document that lists and gives details of goods that are being imported or exported
EIDR	Entry in Declarants Record is a system whereby traders or their intermediaries record data points related to goods on the day of import. The same data is used later to complete a Simplified Frontier Declaration.
SDP	A Simplified Frontier Declaration typically summarises a number of imports that have been accounted for previously using EIDR into one SDP.



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